

## “Lien n’ Learn”

### *Lunchtime Learning with Mark Coffin*

**Wednesday February 15, 2012 from 12:00 pm—1:30 pm**

**AIA Chapter House, 229 E. Victoria St., Santa Barbara**

*Lunch will be provided, courtesy of our speaker*

**AIA Members Earn 1.5 LU**

This course will provide an overview of lien procedures that architects can use to encourage full and prompt payment for their services. You will also leave with an understanding of security, leverage, priority, and contractual clauses which affect the strength of a lien claim.

- ◆ *Learn what liens are, and under what circumstances they are available to architects practicing in California, as well as simple, effective routine techniques you can put into practice to protect your lien rights.*
- ◆ *Learn the distinctions between Design Professional liens and Mechanic’s liens, and how and when to employ them.*
- ◆ *Learn when and why it may help to involve an attorney to assist with lien issues.*
- ◆ *Learn best practices and ethical considerations for collection procedures.*

Mark is a founding partner of Hardin & Coffin, LLP. His practice focuses on business, construction, real estate, and personal injury litigation. Mark’s clients include property owners, businesses, contractors, and manufacturers that he has successfully represented in trials involving contract claims, property disputes, jobsite accidents, product liability and professional liability litigation.

Mark regularly speaks and publishes on a variety of legal topics, and frequently serves as a mediator and Judge Pro Tem for the Santa Barbara Superior Court. He is admitted to practice in all California courts and the U.S. District Court, Central District of California. Mark is an Allied Affiliate member of AIA Santa Barbara and currently serves on the Board of Directors, as well as the Board of the Montecito YMCA. He is a past director of the Santa Barbara Bar Association and Barristers’ Club.

**No charge for AIA members:** AIA Members Earn 1.5 LU

**rsvp** no later than Monday February 13 at [rsvp@aiasb.com](mailto:rsvp@aiasb.com)

(Late registration fee of \$15 will apply after January 31)

**Non Members \$15:** **rsvp** no later than Monday February 13 to [www.aiasb.com/paypalEvents.cfm](http://www.aiasb.com/paypalEvents.cfm)

***Please circulate this invitation to other members or colleagues. We invite them to attend.***



AIA Santa Barbara  
229 E. Victoria St.  
Santa Barbara, CA 93101  
[www.aiasb.com](http://www.aiasb.com); [kathyguidry@aiasb.com](mailto:kathyguidry@aiasb.com)  
805.966.4198

